



Tailored
AUTOMOTIVE DETAILING

David Bibiloni
86 Waverly Avenue
Lancaster, PA 17601

717.283.5946
tdsales@djbibiloni.com

service menu

A-La-Carte

Exterior Wash:	<i>Express (No Wax or Shuts)- \$40</i>	<i>Traditional (Wash and Wax)- \$60</i>	<i>Eco Handwash- \$90</i>
Interior Cleanse:	<i>Express (Vac Only)- \$20</i>	<i>Traditional (Vac, Cleanse, and Protect) - \$40</i>	<i>Ultra- \$100 (Deep Cleanse)</i>
Couture Interior/Exterior	<i>\$40 per Hour</i>		

Complete Packages

In addition to our a-la-carte Exterior, Interior, and Accessory services- we offer several *Tailored* packages for the Signature Experience.

The Casual- \$120

The Casual is just that: Clean and Sharp like Polos and Khakis! Dress your vehicle like you would for the golf course. No need to go all-out, but properly trimmed tires are required! Perfect for those vehicles that are currently being maintained regularly and just need a touch-up to look their best.

Interior: *Traditional* (Vacuum, Wipe Down Dash/Console/Panels/ Rails/ Shuts, Cleanse Glass **PLUS** Spot Treat Headliner, Upholstery, Seats, and Door Panels)
Exterior: *Traditional* (Hand Wash and Dry, Clay, Wax, Cleanse and Dress Wheel Wells, Tires, Wipers, and Plastic)

The 3 Piece- \$200

The 3 Piece is for those vehicles looking to roll out with a little dash of style and sophistication. A proven choice for successful executives in the office now makes its way to vehicles out on the street. Anyone can put on a suit and talk the talk, but you need the vest to walk the walk. The *3 Piece* is a perfect package to enhance your vehicle's appearance dramatically both inside and out. *It's also a fantastic package for resale prep.*

Interior: The Casual + Hot Water Extract Upholstered Mats, Dress Seals
Exterior: The Casual + Clay Bar Paint Cleanse and Machine Polish, Light Polish Reflective Metals (Exhaust Tips and Emblems)
The Vest: Glass Polish

The Tux- \$280

Everyman is said to need one, few men have gotten away without wearing one, and many women have confessed to swoon in its presence. It's for those times when you want to look top-notch and when only the best will do. *The Tux* is a detailing package that surpasses all packages and delivers a finish worthy of a black-tie event. While not for every vehicle or every occasion, like a tailored tuxedo, it has all the fineries to allow your vehicle to boast without saying a word. This is a terrific package for bringing cars back to "new", cruising to car shows, or for that beauty basking in the comfort of a pampered garage.

Interior: The 3 Piece + Carpet and Upholstery Deep Cleanse, Leather and Plastic Cleanse/Nourish/Seal
Exterior: The 3 Piece + 2-Step "Topper" (LSP)
Finery: Glass Polish

THE BLACK MEDALLION- \$360

At a gala event, you won't be the only person in a tuxedo. The discernably elect in the room will dress finer with a **Black Medallion**. This is a superior finish to *The Tux* that will distinguish you from the general list of invitees and place you among the elect. Gentry will easily identify you as VIP for your vehicle's flawless finish and silk-smooth curves, and the apers in the room will covet the way its gloss and perfection embolden your every move. It is premium. It achieves perfection. It defines regalia.

Interior: The Tux + ReDye any Black Rubber in Shuts
Exterior: The Tux + Machine Compound and Glass Polish
Finery: Engine Detail

Other Service Packages

Showroom Prep (for New Cars Only)- \$160

Cleanse, Perfect and Protect from Day 1. Many new cars sit on rail cars, lots, or in showrooms gathering rail dust, pollen and other air pollutants, and fingerprint smudges and nudges. And while many dealers "prep" your car for delivery, few deliver a car that is properly prepared. Shine doesn't equate to perfection or protection: Ensure both by scheduling a Showroom Prep for your new vehicle.

Interior: Vacuum Carpets and Seats, Wipe Down Dash/Console/Sides, Clean Windows, Protect Upholstery, and Seal Wood/Metal/Plastic Materials
Exterior: Hand Wash and Dry, Clay Bar Paint Cleanse, Paint Seal, Wheel Seal, Dress Seals and Tires and Plastic
Finery: Rain-X Glass

Concours Prep (for Show Cars and OEM Restoration)- \$ by Quote

Showing off your vehicle? You have enough to worry about. You worry about what you have into it, and let *The Tailor* worry about how it shows. Contact *The Tailor* and begin a "tailored" discussion of your vehicle, the show, and what can be done to have you and your vehicle get "the look" that gets noticed.





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Fineries

No matter what you put on, it's always the accessories that help you stand out. All services can be added to any package for that custom, couture finish. All services are priced by quote with exception of *Clear-Seal* which is \$100 per application (upcharge may apply based on vehicle size).

- Ultra-Handwash Exterior (No solvents or Pressurized Water for *Ultimate* Attention to Perfection)
- Headlight Restoration
- Pinstripe Removal
- Paint Chip and Key Scratch Repair
- Interior Cleaning/Restoration
- Leather Care/Restoration
- Odor and Stain Removal
- Pet Hair Removal
- Clay Bar Treatment
- Excessive Bug/ Tar/Line Paint Removal
- 12 month Clear-Seal (6 Hour Cure Time)
- Engine Detail
- Trim, Seal, and Tire Dressing
- Wheel/ Chrome / Exhaust Polish
- Diamondite Glass Treatment and Glass Polishing
- Metal Polishing
- Other Specialized Reconditioning Services can be provided upon Request or Necessity

Tailored Couture

If you love your car as much as your kids, you may wish to have a Tailored Couture Package. The best part is that a Tailored Couture Package costs less than raising your children and it makes your neighbors jealous no matter what your children did last night. These services include a custom combination of complete correction, restoration, and protection of the vehicle's body and interior. This can be achieved through the application of project-specific techniques and products designed by *The Tailor*. While an off-the-rack tuxedo may look good, the precision of a Tailored tuxedo looks *distinguished*.

Service Contracts

Maintaining your vehicle's finish after the initial service is *The Tailor's* primary objective. Have the Tailor create 4 custom schedule options to maintain your vehicle looking its best at a price you can afford. Signing a year-long service contract will bring peace of mind to your daily schedule and about your vehicle's condition because *The Tailor* knows your vehicle, knows what it needs, and knows when it needs it. Pay up-front, half and half, or quarterly and never worry about your vehicle again.

Scheduling

On-site or Drop-Off scheduling is available. On-Site details have limited availability. **Valet service is also available.** Service Contract Clients always have priority if a scheduling conflict should occur. Cancellations should be made 48 hours in advance and a 20% cancellation fee will apply. Cancellation fee can be applied to next detail if scheduled at time of cancellation.

Rewards Program

For every vehicle service performed, receive points good to be redeemed for future services. Earn points based on 10% of your service total. Each point is equal to \$1 towards a future service. When you refer a new client, you and the new client earn points. Points can be accumulated and combined for vehicles within a single home but may not be donated, gifted, or sold to a client outside of that home. Points are not earned when gift certificates are purchased.

Philanthropy

Tailored Automotive Services is committed to serving. We are involved in several programs within our own community and we are always looking for more ways to serve those around us and beyond. Contact us if you have an idea for ways we can do more for our (or your) community.

UpCharges

Unfortunately some vehicles are in need of more attention than others. Your vehicle may be subject to a 20% upcharge fee for black, dark blue or green, burgundy or extra dirty. Also, prices listed above are based on compact to midsize vehicles (Sedans or Smaller). Larger vehicles have the following upcharge based on size of interior and exterior: Mini-SUV and Trucks (Ford Escape)- 15%, MidSized SUV and Trucks/Vans (Ford Explorer)- 25%, and Big & Tall(Ford Expedition/Excursion)- 35%. Other upcharges include boutique/specialized waxes and certain services which require extraordinary equipment and/or procedures.

